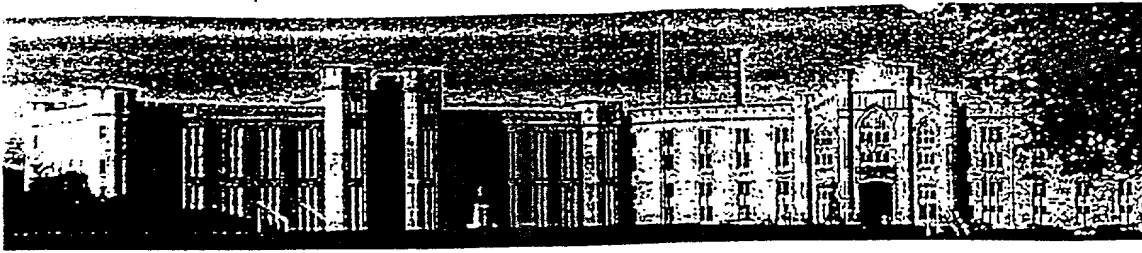


FIGURE 1



Bill, we've appreciated your interest in VMI. Do you still intend to apply to VMI, or do you need another application or any other information?

- ☐ Yes, I will be applying
- ☐ No, thank you. I will not be applying to VMI
- ☐ I am still undecided
- ☐ Please send me another application
- ☐ Please e-mail me, I have another question

Bill, if you have 2 more minutes, I would appreciate it very much if you would take a look at the questions below and respond where appropriate.

Thank You.

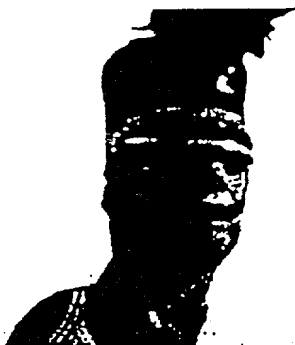
How much influence does each of the following factors have on your decision to apply to VMI?

Not important at all
Not very important
Somewhat unimportant
Neutral
Somewhat important
Important
Very important

- ☐ ☐ ☐ ☐ ☐ ☐ ☐ Campus is safe and secure
- ☐ ☐ ☐ ☐ ☐ ☐ ☐ You offer majors that interest me
- ☐ ☐ ☐ ☐ ☐ ☐ ☐ You have an athletics program that fits my needs
- ☐ ☐ ☐ ☐ ☐ ☐ ☐ Extracurricular activities that I enjoy are available
- ☐ ☐ ☐ ☐ ☐ ☐ ☐ Admission staff is accessible
- ☐ ☐ ☐ ☐ ☐ ☐ ☐ Faculty care about students as individuals
- ☐ ☐ ☐ ☐ ☐ ☐ ☐ VMI prepares me for a career that interests me

What other schools will you be applying for?

Figure 2a



Student Info Correction...


Bill	(First Name)
	(Preferred Name)
	(Middle Name)
Royall	(Last Name)
10001 Patterson Avenue	(Address 1)
	(Address 2)
Richmond	(City)
AL 23233	(Zip)
8047418965	(Phone)
bill@royall.com	(E-Mail Address)
Marketing	(1st Academic Interest)
Undecided	(2nd Academic Interest)

Thank you again, Bill, for taking the time to complete this survey.

If you would like any more information on our school, please visit our web site at www.vmi.edu , or e-mail us at VMIsurvey@admissionsinfo.com

Submit Information...

Clear Form

*A Distinguished University
as Distinctive as New Orleans*

Peter, we've appreciated your interest in Tulane. Do you still intend to apply to Tulane, or do you need another application or any other information?

- ☒ Yes, I will be applying.
- ☐ No, thank you. I will not be applying to Tulane.
- ☐ I am still undecided.

Submit, not interested in survey.

Student Information Correction...

Peter	(First Name)
Peter	(Preferred Name)
William	(Middle Name)
Marshall	(Last Name)
6010 St. Andrews Lane	(Address 1)
	(Address 2)
Richmond	(City)
VA 23226-3221	(Zip)
804-673-9045	(Phone)
ss100x@erols.com	(E-Mail Address)
Medicine	(1st Academic Interest)
Law	(2nd Academic Interest)

- ☐ Please send me another application.
- ☐ Please e-mail me; I have another question.

Peter, if you have two more minutes, I would appreciate it very much if you would take a look at the questions below and respond where appropriate.

Thank You.

How much influence does each of the following factors have on your decision to apply to Tulane?

Fig rec 25



Not important at all
Not very important
Somewhat unimportant
Neutral
Somewhat important
Important
Very important

- ☐ ☐ ☐ ☐ ☐ ☐ ☐ Campus is safe and secure
- ☐ ☐ ☐ ☐ ☐ ☐ ☐ Majors that interest me
- ☐ ☐ ☐ ☐ ☐ ☐ ☐ Athletics program that fits my needs
- ☐ ☐ ☐ ☐ ☐ ☐ ☐ Extracurricular activities that I enjoy, are available
- ☐ ☐ ☐ ☐ ☐ ☐ ☐ Admission staff is accessible
- ☐ ☐ ☐ ☐ ☐ ☐ ☐ Faculty care about students as individuals
- ☐ ☐ ☐ ☐ ☐ ☐ ☐ Tulane prepares me for a career that interests me
- ☐ ☐ ☐ ☐ ☐ ☐ ☐ Tulane location is desirable and meets my needs

Are you thinking of attending:

- ☒ School of Architecture
- ☐ School of Business
- ☐ School of Engineering
- ☐ Graduate School
- ☐ Law School
- ☐ Medical School
- ☐ Newcomb College
- ☐ School of Public Health
- ☐ School of Social Work
- ☐ Tulane College
- ☐ University College

What other schools will you be applying for?

Thank you again, Peter, for taking the time to complete this survey.

[Submit Information](#)

[Clear Form](#)

If you would like any more information on our school, please visit our web site at www.tulane.edu , or e-mail us at Tulanesurvey@admissions-info.com

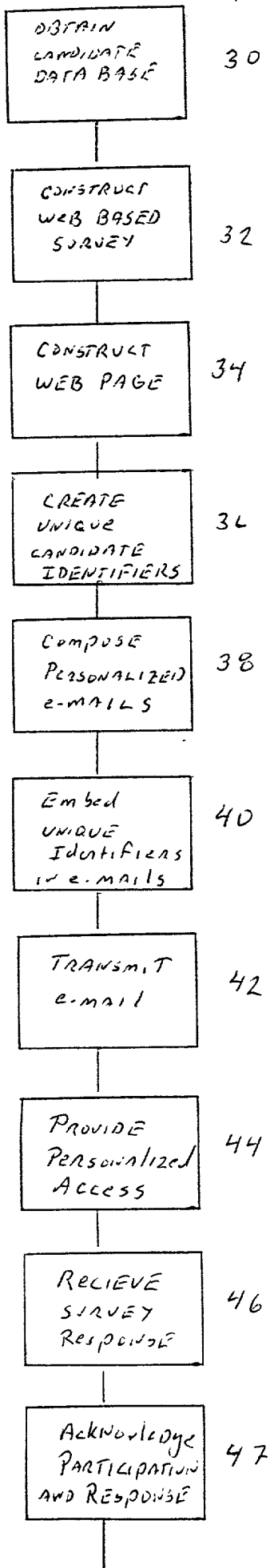
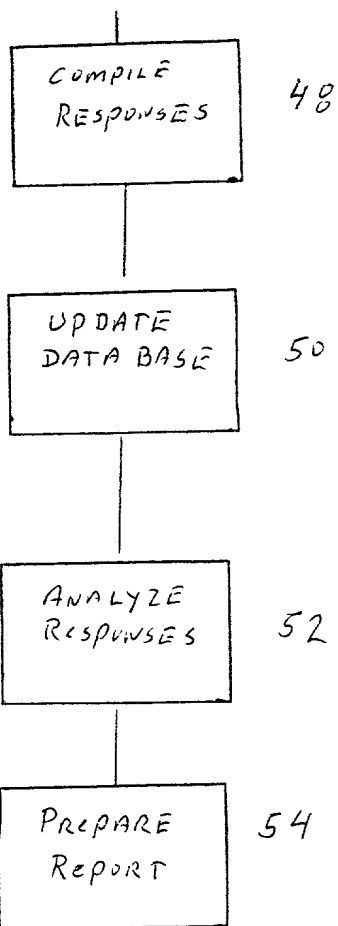


FIGURE 3



Countiss, Justin

From: Freeman, Ned
Sent: Tuesday, May 02, 2000 10:30 AM
To: Palmer, Brandy
Cc: Countiss, Justin; Marshall, Peter
Subject: VMI fake test - I'll explain.

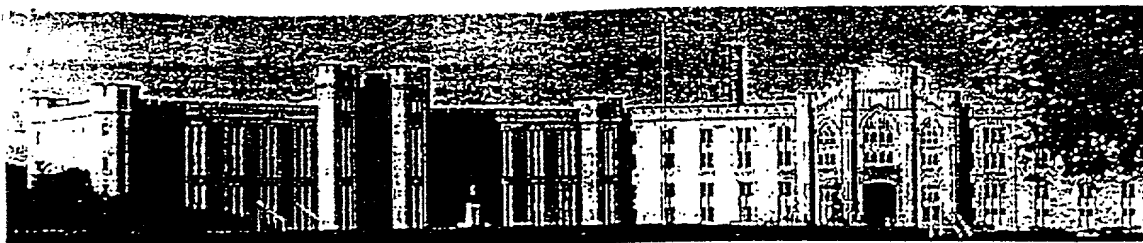
I'm emailing because I haven't received your application yet. I've set up a special web page to help me make sure you have everything you need. Would you please take a moment to visit http://www.admissions-info.com/vm/web_survey/vmi.asp?i=3.0VM000000547.7 Thank you!

Vernon L. Beitzel
Colonel
Director of Admissions
Virginia Military Institute

SCANNED # 8

Figure 7

Figure 4



Bill, thank you for taking the time to fill out your survey.

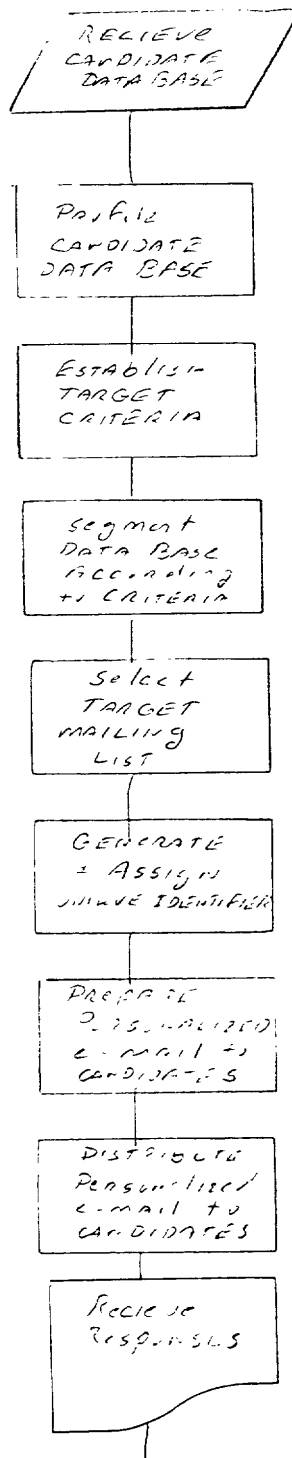
We look forward to communication with you in the coming weeks; and making your VMI experience more complete.

For more information, please visit our [web site](#).



Figure 5

SCANNED # 8



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FIGURE 6

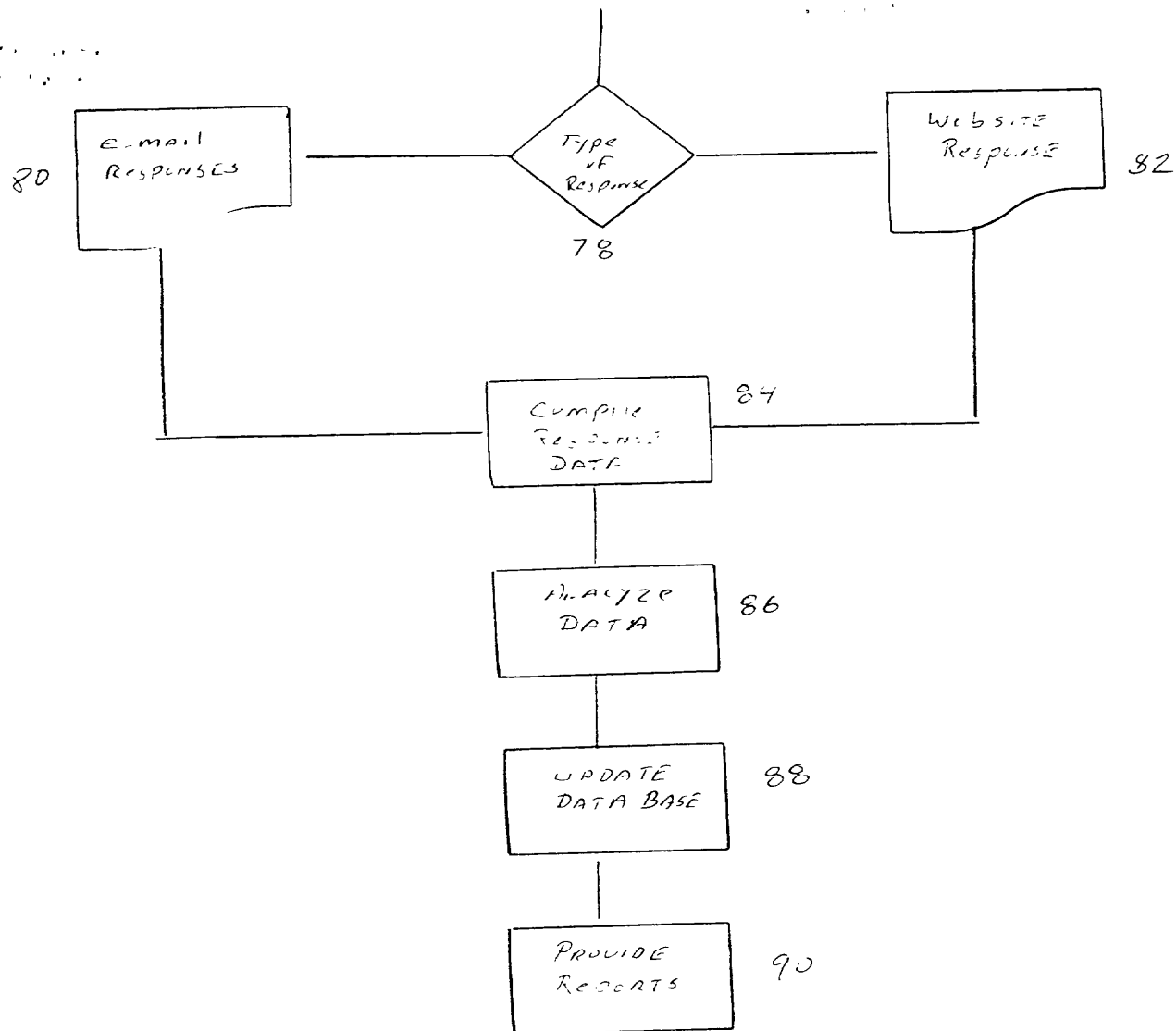
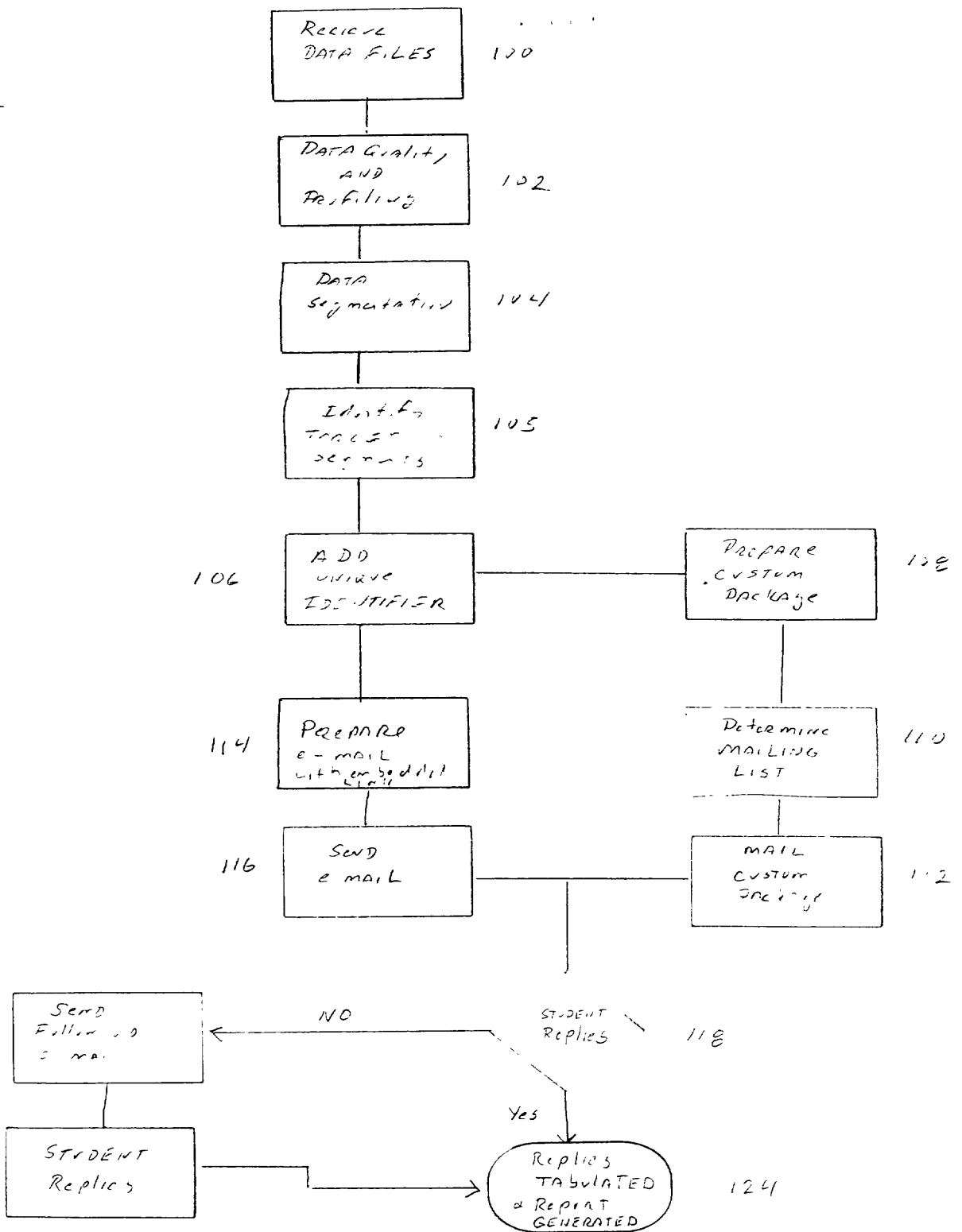


FIGURE 7



From: Emory University Admissions [SMTP:emory@admissions-info.org]
Sent: Friday, August 18, 2000 1:14 PM
To: 'crystal@royall.com'
Subject: You're invited - Internal Test

I think you and your family will have a great time, and I want to make sure you don't miss out. Please click on the link below to let me know if you'll be attending.

Thanks,
Ronnie McKnight
Emory University Admissions

<http://www.admissions-info.org/eu/ws001/start.asp?i=999EU17934867100>

Year	Age	Sex	Location	Notes
1951	10	M	St. Louis	Found in a box of old shoes
1952	12	F	St. Louis	Found in a box of old shoes
1953	14	M	St. Louis	Found in a box of old shoes
1954	16	F	St. Louis	Found in a box of old shoes
1955	18	M	St. Louis	Found in a box of old shoes
1956	20	F	St. Louis	Found in a box of old shoes
1957	22	M	St. Louis	Found in a box of old shoes
1958	24	F	St. Louis	Found in a box of old shoes
1959	26	M	St. Louis	Found in a box of old shoes
1960	28	F	St. Louis	Found in a box of old shoes
1961	30	M	St. Louis	Found in a box of old shoes
1962	32	F	St. Louis	Found in a box of old shoes
1963	34	M	St. Louis	Found in a box of old shoes
1964	36	F	St. Louis	Found in a box of old shoes
1965	38	M	St. Louis	Found in a box of old shoes
1966	40	F	St. Louis	Found in a box of old shoes
1967	42	M	St. Louis	Found in a box of old shoes
1968	44	F	St. Louis	Found in a box of old shoes
1969	46	M	St. Louis	Found in a box of old shoes
1970	48	F	St. Louis	Found in a box of old shoes
1971	50	M	St. Louis	Found in a box of old shoes
1972	52	F	St. Louis	Found in a box of old shoes
1973	54	M	St. Louis	Found in a box of old shoes
1974	56	F	St. Louis	Found in a box of old shoes
1975	58	M	St. Louis	Found in a box of old shoes
1976	60	F	St. Louis	Found in a box of old shoes
1977	62	M	St. Louis	Found in a box of old shoes
1978	64	F	St. Louis	Found in a box of old shoes
1979	66	M	St. Louis	Found in a box of old shoes
1980	68	F	St. Louis	Found in a box of old shoes
1981	70	M	St. Louis	Found in a box of old shoes
1982	72	F	St. Louis	Found in a box of old shoes
1983	74	M	St. Louis	Found in a box of old shoes
1984	76	F	St. Louis	Found in a box of old shoes
1985	78	M	St. Louis	Found in a box of old shoes
1986	80	F	St. Louis	Found in a box of old shoes
1987	82	M	St. Louis	Found in a box of old shoes
1988	84	F	St. Louis	Found in a box of old shoes
1989	86	M	St. Louis	Found in a box of old shoes
1990	88	F	St. Louis	Found in a box of old shoes
1991	90	M	St. Louis	Found in a box of old shoes
1992	92	F	St. Louis	Found in a box of old shoes
1993	94	M	St. Louis	Found in a box of old shoes
1994	96	F	St. Louis	Found in a box of old shoes
1995	98	M	St. Louis	Found in a box of old shoes
1996	100	F	St. Louis	Found in a box of old shoes

Figure 2